Ardisam

Enterprise wide communications and resource planning across multiples sites in two countries requires more than an off the shelf solution...

With headquarters in Cumberland, Wisconsin, Ardisam includes the Earthquake, River's Edge, Eskimo, and Yukon Tracks brands of landscaping equipment, ice augers, deer stands, and camping accessories. Founded in 1960, Ardisam now operates in five locations, with four sites in Wisconsin and one in China.

Ardisam implemented an Infor ERP VISUAL system hosted by Beyond Impact in November 2005. "Prior to VISUAL, we were using independent

solutions for our various business processes," states Tim Certain of Ardisam. "We needed a system to tie our worlds together and VISUAL was the solution we chose." The decision to have Beyond Impact host its VISUAL system was a part of Ardisam's software evaluation process. "Our decision to have Beyond Impact host VISUAL was a pragmatic one; we simply didn't have the IT resources we knew we would need to properly implement and maintain VISUAL. When we learned that Beyond Impact could host our applications, it made our minds up for VISUAL."

Ardisam and Beyond Impact completed the hosted VISUAL







implementation in only three months, including training, database conversion, and IT infrastructure. "Implementations can be traumatic experiences," states Certain, "but our database conversion was seamless, and everything was completed well within our expectations."

Beyond Impact's hosting services have proven to be efficient and reliable. To protect against connection failures, Ardisam uses multiple Internet service providers to connect to its hosted systems at Beyond Impact. "I can't remember the last time we were down... we've had almost unlimited uptime."

Beyond Impact handles all security and back-up functions for Ardisam in addition to hosting VISUAL, a

Starship shipping solution, a credit card application, and other products.

A VISUAL system hosted by Beyond Impact has been a positive business decision for Ardisam, "VISUAL has transformed our business. We're now making better business decisions with the information that VISUAL provides," Certain concludes. "Support from Beyond Impact has been great. They've been a trouble-free provider. We make lots of business decisions every day. Choosing a VISUAL system hosted by Beyond Impact is one of the best decisions we've made in the last five vears." We make lots of business decisions every day. Choosing a VISUAL system hosted by Beyond Impact is one of the best decisions we've made in the last five years.

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- Tim Certain Ardisam



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